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## **Covad Announces Small Business VoIP and Broadband Distribution Deal with TBI at Spring 2007 Channel Partners Conference & Expo**

*Covad becomes primary VoIP provider to sell through TBI distribution network of 600 sales partners*

**San Jose, Calif. (Mar. 5, 2006)** – Covad Communications Group, Inc. (AMEX: DVW), a leading national provider of integrated voice and data communications, has signed a deal with Telecom Brokerage Inc. (TBI), one of the nation's leading Master Agency distributors of business telecommunications services. The deal, which was announced today at the Spring 2007 Channel Partners Conference & Expo, enables TBI's distribution network of more than 600 independent sales partners to sell Covad's VoIP and broadband products to small businesses. TBI was named the Telecom Association's Member Choice as top master agent for the second year in a row.

"Covad is pleased to partner with TBI to increase our reach into the small business market and provide them with industry-leading VoIP and broadband solutions," said Tim Gaines, Covad senior vice president Sales, Covad Branded Service. "TBI's well-trained professional sales staff is a perfect complement to our customer-centric approach of being easy to do business with".

"Covad has all the attributes we are looking for in a partner," said Geoff Shepstone, TBI's chief executive officer. "Its national network, portfolio of business-class voice and data solutions, professional technical and sales expertise, and singular focus on the small business customer make Covad a leader in this space."

TBI will sell Covad's portfolio of business class DSL, T1, and hosted and non-hosted voice solutions. Covad delivers feature-rich integrated local, long distance, and high-speed Internet access communications over one fully-managed network connection.

TBI provides Covad with access to a nationwide sales network that includes many of the industry's most accomplished independent telecom consultants and value-added resellers. The services of a Master Agency will allow Covad to better serve its customers by providing contact between TBI sales partners and Covad channel



representatives specialized in delivering high value, integrated communication solutions.

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**About Covad**

Covad is a leading nationwide provider of integrated voice and data communications. The company offers DSL, Voice Over IP, T1, broadband wireless, Web hosting, managed security, IP and dial-up, and bundled voice and data services directly through Covad's network and through Internet Service Providers, value-added resellers, telecommunications carriers and affinity groups to small and medium-sized businesses and home users. Covad broadband services are currently available across the nation in 44 states and 235 Metropolitan Statistical Areas (MSAs) and can be purchased by more than 57 million homes and businesses, which represent over 50 percent of all US homes and businesses. Corporate headquarters is located at 110 Rio Robles San Jose, CA 95134. Telephone: 1-888-GO-COVAD. Web Site: [www.covad.com](http://www.covad.com).