



## **Covad and Netopia Team to Offer an All-In-One Wireless Network Solution**

### ***Consumers and Small Businesses Now Have a One-Step Wireless Broadband Option***

**San Jose and Emeryville, Calif. (July 13, 2004)**—Covad Communications Group, Inc. (OTCBB: COVD), a leading national provider of integrated voice and data communications, and Netopia, Inc. (Nasdaq: NTPA), a market leader in broadband equipment and software, today introduced a turn-key, all-in-one wireless fidelity (Wi-Fi) and DSL network solution that enables customers to access Covad broadband wirelessly from nearly any location within a home or small business.

Covad's Wireless Network Solution uses the Netopia 3347W ADSL Wi-Fi Gateway with 3-D Reach, which is a compact unit that combines a wireless access point and DSL modem, allowing for simple set-up and administration. Multiple users may access the Internet through the built-in wireless local area network (LAN) allowing small businesses or home users to wirelessly share their broadband connection with co-workers or family members.

"Covad's new wireless network solution not only gives small businesses the advantage to operate like larger businesses with more secure connectivity and increased efficiency, but also delivers consumers and teleworkers the perks of wireless mobility at home," said Jeff Ahlquist, vice president, product management and development of Covad.

Benefits of Covad and Netopia's Wireless Network Solution include:

- Customized intuitive DSL installation wizard and wireless configuration
- On-going 24/7/365 wireless LAN support through Covad's customer care
- Built-in wireless security and firewall features automatically configured at install for a fast, more secure Internet communication
- Netopia 3-D Reach™ wireless technology, delivering up to 300 feet of indoor wireless connectivity both vertically and horizontally, allowing Wi-Fi access on different floors
- Optional Covad professional install



"Netopia is pleased to be a part of Covad's new ADSL Wi-Fi service," said Dano Ybarra, vice president of marketing for Netopia. "The enhanced wireless range of the included Netopia Wi-Fi Gateway will enable Covad customers to maximize the value of their ADSL connection by connecting wirelessly anywhere in their home or office location."

Pat Hurley, director of research at TeleChoice, Inc., said: "While consumers and small businesses have many 'do-it-yourself' options for creating Wi-Fi networks to share their broadband connections, the process is still not as easy as it should be for them. By offering customers an easy-to-install and more secure Wi-Fi solution like Netopia's, including installation and support services, Covad is providing these customers a real alternative to the do-it-yourself nightmare."

Covad's wireless networking solution is available through selected Covad strategic partners, value-added resellers, telecommunications carriers, affinity groups and Covad direct for a one-time fee starting at \$159. Customers who do not already own a wireless card or do not have built-in WiFi capabilities on their laptops can order a PCMCIA card from Covad for an additional \$20.

For ordering and information please call Covad at 1-800-636-3500 or visit [www.covad.com](http://www.covad.com).

### **About Covad**

Covad is a leading nationwide provider of integrated voice and data communications. The company offers DSL, Voice Over IP, T1, Web hosting, managed security, IP and dial-up, and bundled voice and data services directly through Covad's network and through Internet Service Providers, value-added resellers, telecommunications carriers and affinity groups to small and medium-sized businesses and home users. Covad broadband services are currently available across the nation in 44 states and 235 Metropolitan Statistical Areas (MSAs) and can be purchased by more than 57 million homes and businesses, which represent over 50 percent of all US homes and businesses. Corporate headquarters is located at 110 Rio Robles San Jose, CA 95134. Telephone: 1-888-GO-COVAD. Web Site: [www.covad.com](http://www.covad.com).

### **About Netopia**

Netopia, Inc. (Nasdaq: NTPA) is a market leader in broadband and wireless products and services that simplify and enhance broadband delivery to residential and



business-class customers. Netopia's offerings enable carriers and broadband service providers to improve their profitability with feature-rich DSL smart modems, routers and gateways, software that simplifies installation and reduces ongoing support needs, as well as value-added services to enhance their revenue generation. Netopia's Wi-Fi CERTIFIED™ gateways include 3-D Reach™ technology delivering enhanced wireless range, security and performance.

Netopia's DSL smart modems, routers and gateways come with a suite of installation wizards and support utilities that offer a comprehensive approach to installation, deployment, service provisioning, application setup, self-diagnostics and troubleshooting. Netopia provides value-added services with its server software platform, including the netOctopus suite of gateway and PC management and customer support software solutions, a server-based Parental Controls subscription service, and the Web eCommerce server software. netOctopus Desktop Support and eCare software enable broadband service providers and enterprises to support customers and devices by remotely viewing and operating the desktop or other device.

Headquartered in Emeryville, Calif., Netopia's common stock trades on The Nasdaq Stock Market® under the symbol "NTPA." Further information about Netopia can be obtained via phone 510-420-7400, fax 510-420-7601, or on the Web at [www.netopia.com](http://www.netopia.com).

**Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995:**

The foregoing contains "forward-looking statements" which are based on management's current information and beliefs as well as on a number of assumptions concerning future events made by management. Readers are cautioned not to put undue reliance on such forward-looking statements, which are not a guarantee of performance and are subject to a number of uncertainties and other factors, many of which are outside Covad's control, that could cause actual results to differ materially from such statements. These risk factors include the impact of increasing competition, pricing pressures, consolidation in the telecommunications industry, uncertainty in telecommunications regulations and changes in technologies, among other risks. For a more detailed description of the risk factors that could cause such a difference, please see Covad's 10-K, 10-Q, 8-K and other filings with



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